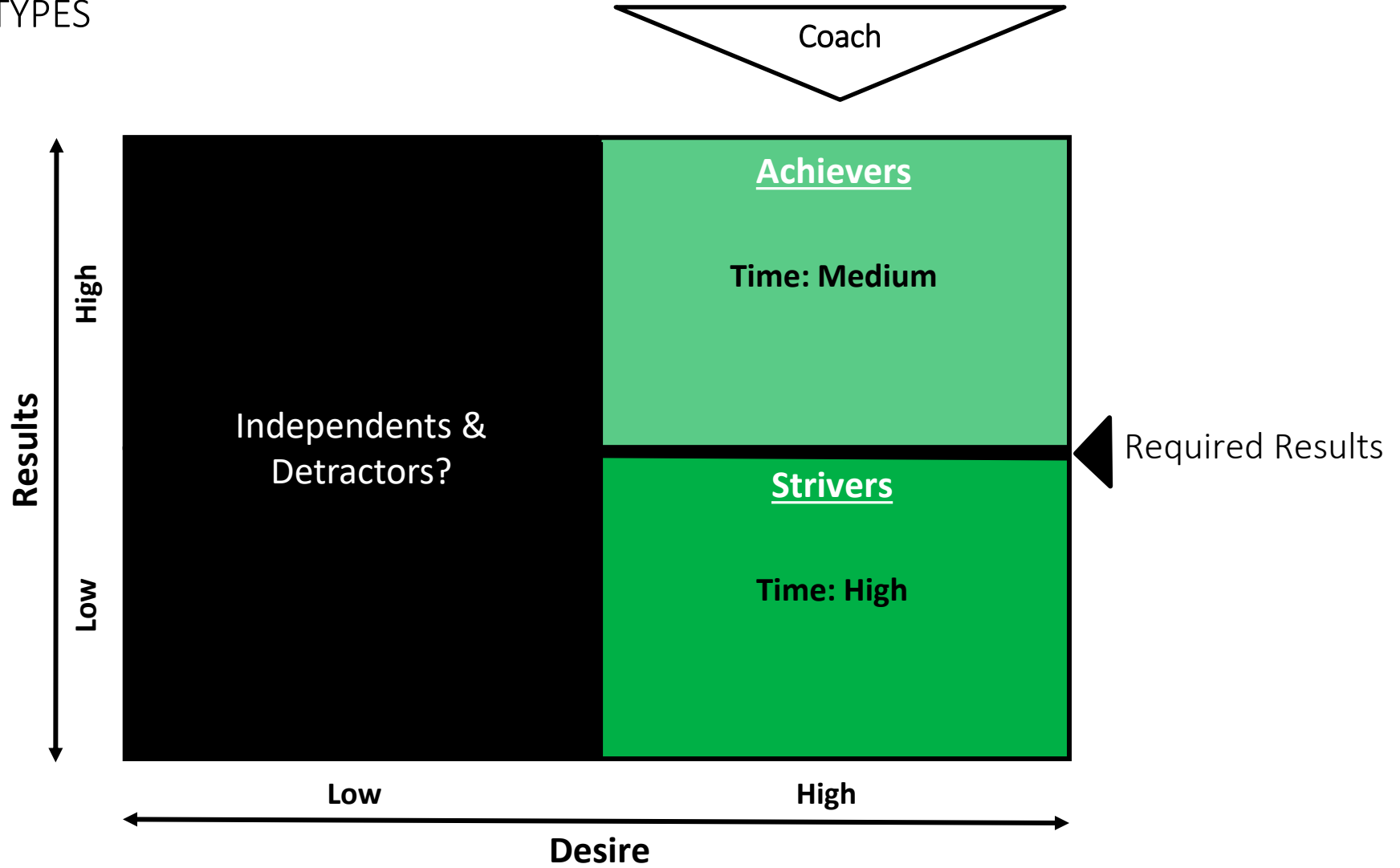


#1 Coaching Strategy to Improve Performance

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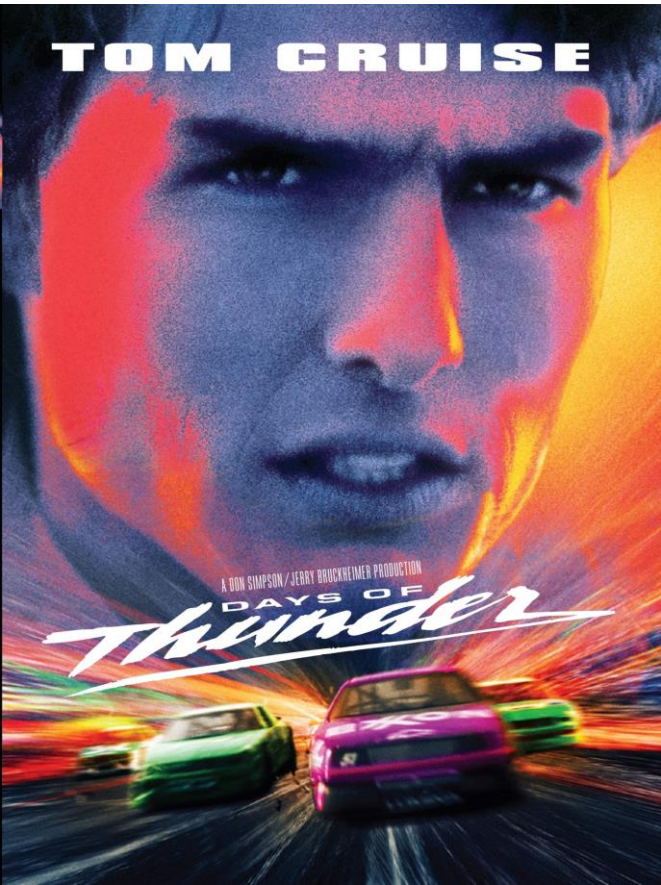
Open or Closed?



Create a “fertile soil” by:

1 Being Other-Centered[®]

2 Taking the Trip[®] & validating their
point of view



Your Point of View



Their Point of View



A photograph of a sunset over a field of young green plants. The sky is filled with colorful clouds in shades of orange, yellow, and blue. The sun is low on the horizon, casting a warm glow over the scene. The foreground shows rows of small green plants growing in dark soil.

Create a “fertile soil” by:

1 Being Other-Centered[®]

2 Taking the Trip[®]

3 Dropping the Rope[®]

#1 Coaching Strategy to Improve Performance

