



BUILDING STRONG CUSTOMER RELATIONSHIPS in the Virtual Economy



STRONG BUSINESS RELATIONSHIPS:

Can they happen on their
own or do you need to work
for them?



How do you build **trust**,
particularly with new
customer relationships?



VIRTUAL SELLING:

How is relationship building different over the phone or conference call?



SellingPower

How do you know how
strong a relationship is?



ADAPTING CONCEPTS TO YOUR OWN LIVES

What has stuck with you
since you had the experience
of learning and filming the
content in the program?



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LEARN MORE

SPARXiQ Relationship Quotient
Virtual Training Programs

www.sparxiq.com/relationship-quotient



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